

1. DEFINE YOUR "WHY"

Young Living is the vehicle to help you attain your financial goals and dreams.... Why are you building a Young Living business? ... What do you want to accomplish? ... What drives you?

2. MAKE YOUR LIST

Your contact list is the key to launching your business fast. Write down EVERYONE you know; don't pre-judge anyone. Start with your Top 10 right now and continue making your list on additional pages.

	Name	Phone	Tool	Follow-Up 3-Way		Event
1.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10.	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3. COMMIT TO 2 EXPOSURES A DAY

Make a commitment to expose 2 new people to your Young Living business every day. In 30 days you will have exposed 60 new people to your business. If you have two people on your team committed to making their 2 exposures a day, in 30 days 180 people will have been exposed to your business! Use your contact list to schedule product demos and other exposures.

Exposure List

- Product Demo
- 3-way Call
- Conference Call
- Local Meeting
- Local Meeting

4. USE YOUR SUPPORT TEAM

These people are here to support you and help you grow your business.

My Sponsor

Name

Phone

Upline Leaders

Name

Phone

5. LAUNCH YOUR BUSINESS

This is an exciting time! You are now in business for yourself, but not by yourself! It is an honor to share the Young Living experience with others, and show them the vehicle Young Living provides to earn extra income! Schedule a home presentation. Your Young Living upline leader will be glad to give a short business overview presentation to all guests! It is your job to invite folks to the home presentation with a personal phone call.

Young Living Home Presentation

Date

Time

Expert

3-Way Call

Date

Time

Expert